

**CARBONE LORRAINE  
SIGNS A MAJOR DISTRIBUTION AGREEMENT  
IN HIGH- TEMPERATURE GRAPHITE APPLICATIONS**

Various industries, including the aerospace, glass and automotive sectors, use moulds to manufacture some of their products (e.g. turbine blades and dashboards). Electric discharge machining is an advanced technology applied in the mould manufacturing process that uses copper or graphite.

Carbone Lorraine, a specialist in electric discharge machining, and Agié Charmilles, the world leader in electrical discharge machining equipment, have been working together for many years to develop the use of graphite in the spark erosion process. Using graphite instead of copper can reduce machining time by up to 40%.

This partnership has led to an exclusive pan-European distribution agreement for Carbone Lorraine's graphite components, a region where Agié Charmilles has a dominant position and representing business worth up to €10 million.

Under the partnership, Agié Charmilles will make its training centre in the Paris region available to Carbone Lorraine. The deal will broaden the range of services Carbone Lorraine provides to its customers to include training in electrical discharge machining techniques.

Through its emphasis on quality and its extensive range of ultra-fine graphite products, Carbone Lorraine is strengthening its activities in Europe by tapping into new markets for its innovative products and consolidating its expertise to provide a better service to its customers.

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**Reminder:**

*Carbone Lorraine is an industrial group specialising in electrical components (brushes for electric motors, magnets and industrial fuses) and advanced materials and technologies. Well-established world-wide, the Group holds world-class positions in all its main markets :*

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| ▪ <i>Electrical Applications</i>               | <i>World no. 1 in brushes for electric motors</i>      |
| ▪ <i>Permanent Magnets</i>                     | <i>World no. 3 in magnets for the automobiles</i>      |
| ▪ <i>Electrical Protection</i>                 | <i>World no. 2 in industrial fuses</i>                 |
| ▪ <i>Advanced Materials &amp; Technologies</i> | <i>World no. 1 in thermal anti-corrosion equipment</i> |

*The Group is listed on the Premier Marché of the Paris Stock Exchange. It is part of the SBF 120 and Euronext 150 indices.*

For further information, visit our website : [www.carbonelorraine.com](http://www.carbonelorraine.com)

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